Analysing community-level spending behaviour contributing to high carbon emissions using stochastic block models

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## Expenditure Datasets + Network Science = Policy

#### Research Overview

Identify spending/emissions patterns from micro-level data (transactions)

- interventions on individual level
- changes within companies

Observe

Observe how these patterns connect to macro-level data (LCFS, regions, LSOA)

- interventions on wider policy level
- changes within industries/regions

## **Data Overview**

Partner with ekko – a sustainable banking FinTech company, focusing on tracking consumer emissions

www.ekko.earth

52,496 transactions spanning from 2021 to 2023 from 1,362 customers based in the UK

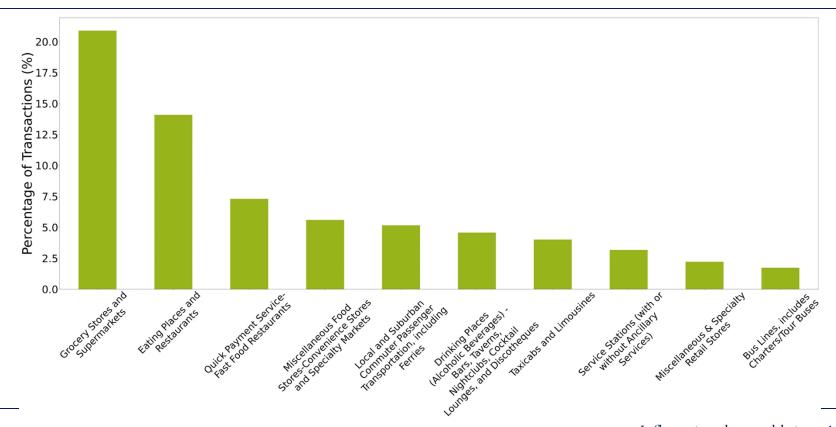


## **Data Overview**

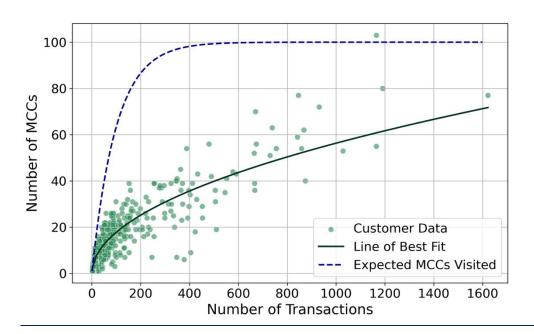
#### Transaction metrics

Transaction ID	Customer ID	Time of Transaction	Merchant Category Code (MCC)	Amount Spent (GBP)	CO2 Emissions (grams)
trans_0001	cus_num_01	2024-08- 29T15:13:22.807Z	Grocery Stores and Supermarkets	17.6	6705.6

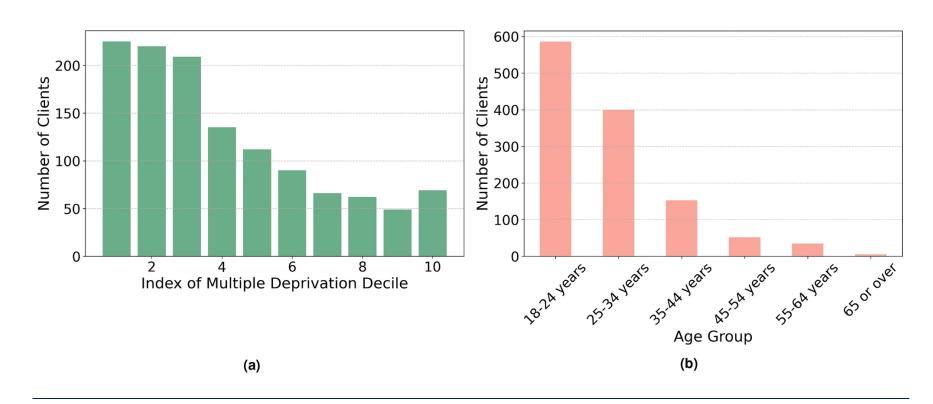
We focus on customers with more than 50 transactions across at least 10 different MCCs, which leaves with 272 customers.



## Expected vs observed MCC counts



Number of MCC = 
$$n \left( \frac{n^k - (n-1)^k}{n^k} \right)$$



# What similarities in customer spending patterns and clusters of consumers can we identified?

## Why does it matter?

#### For financial institutions (banks):

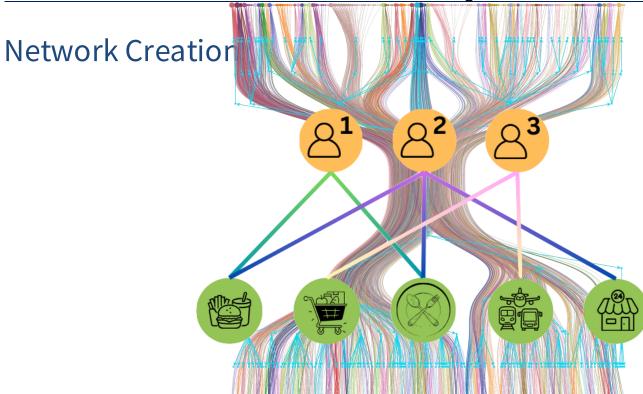
- efficient method to design nudges for groups of customers
- personalised carbon tracking/ incentives/suggestions

#### For policy:

- identify groups of consumers to be targeted by similar policies









Method: Stochastic Block Modelling (SBM)

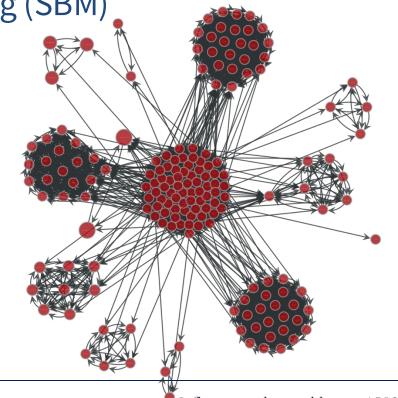
- Partition of N nodes into B building blocks, where each node is assigned to a block by b<sub>i</sub> ∈ {1, ..., B}
- Define the number of edges that connects nodes of two groups r and s by a matrix e<sub>rs</sub>
- Construct a generative model based on b<sub>i</sub> and e<sub>rs</sub>

$$P(\boldsymbol{A}|\boldsymbol{b},\boldsymbol{e}),$$

where A is the adjacency matrix of the graph

We use Bayes formula to get the partitioning

$$P(\boldsymbol{b}|A) = \frac{P(A|\boldsymbol{b})P(\boldsymbol{b})}{P(A)}$$



#### **Merchant Categories**

Bipartite Stochastic Block Model



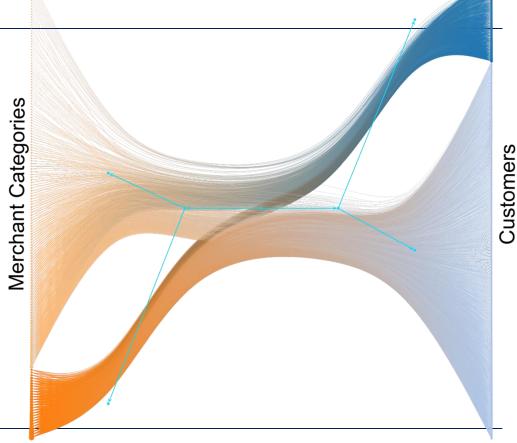
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																								-
Grocery Stores and Supermarkets	17.9%	18.8%	8.6%	27.4%	16.0%	10.8%	15.5%	11.6%	18.0%	10.3%	15.7%	5.5%	13.3%	10.6%	16.1%	18.4%	6.9%	1.4%	21.2%	7.2%	5.3%	75.3%	2.0%	9.7%
Service Stations (with or without- Ancillary Services)	11.3%	0.8%	55.0%	8.1%	8.2%	26.7%	5.2%	4.1%	16.3%	1.1%	48.3%	35.1%	17.2%	16.6%	15.5%	1.5%	7.4%	1.2%	16.4%	2.3%	4.2%	0.8%	0.0%	12.0%
Taxicabs and Limousines	13.2%	6.7%	5.6%	27.8%	22.5%	10.9%	2.7%	1.5%	24.3%	22.6%	0.2%	1.3%	8.3%	16.2%	2.4%	13.2%	51.4%	44.1%	11.6%	0.8%	0.0%	0.0%	10.9%	16.3%
Eating Places and Restaurants	5.8%	16.3%	2.1%	9.5%	7.3%	7.1%	14.8%	14.8%	7.2%	6.7%	3.6%	2.4%	6.4%	12.9%	11.1%	7.9%	11.7%	8.3%	21.1%	3.1%	0.0%	0.3%	13.2%	10.0%
Passenger Rail (train)	1.7%	9.1%	0.0%	1.5%	3.8%	1.4%	2.9%	7.1%	4.8%	3.0%	0.1%	0.6%	0.4%	0.0%	9.6%	9.6%	0.6%	5.9%	0.0%	2.9%	58.5%	0.0%	35.5%	1.9%
Local and Suburban Commuter Passenger Transportation, including Ferries	5.3%	1.7%	0.6%	2.2%	3.9%	18.0%	6.4%	3.5%	1.5%	10.0%	0.0%	2.1%	1.8%	0.0%	6.9%	8.4%	0.1%	3.0%	0.3%	77.0%	0.6%	0.0%	2.2%	0.7%
Quick Payment Service-Fast Food- Restaurants	9.4%	2.3%	2.3%	2.5%	3.7%	2.7%	3.8%	2.6%	5.5%	4.1%	4.0%	2.3%	5.2%	0.9%	2.1%	3.1%	1.2%	1.7%	3.8%	0.7%	1.1%	0.6%	4.2%	4.1%
Drug Stores and Pharmacies	1.7%	5.0%	1.5%	2.4%	3.3%	1.8%	9.3%	4.4%	1.4%	6.0%	0.4%	1.7%	0.6%	0.0%	4.8%	6.5%	1.1%	1.2%	2.2%	1.2%	0.0%	4.4%	6.2%	3.1%
Miscellaneous & Specialty Retail- Stores	1.2%	1.2%	0.4%	0.5%	1.6%	1.0%	0.7%	5.1%	1.9%	1.7%	1.2%	19.4%	7.4%	6.0%	0.4%	2.3%	1.8%	1.6%	5.8%	0.0%	0.0%	3.9%	0.2%	0.6%
Miscellaneous Food Stores-Convenience Stores and Specialty Markets	2.0%	2.7%	12.1%	1.8%	4.5%	4.5%	2.0%	6.8%	1.4%	2.6%	1.2%	0.6%	4.1%	2.0%	1.6%	2.9%	2.1%	3.9%	2.2%	0.3%	0.0%	0.3%	1.1%	2.0%
Mai Rets	Cluster 1	Cluster 2	Cluster 3	Cluster 4	Cluster 5	Cluster 6	Cluster 7	Cluster 8	Cluster 9	Cluster 10	Cluster 11	Cluster 12	Cluster 13	Cluster 14	Cluster 15	Cluster 16	Cluster 17	Cluster 18	Cluster 19	Cluster 20	Cluster 21	Cluster 22	Cluster 23	Cluster 24

Precent of Cluster- Transactions	5.46	2.14	1.56	6.06	8.01	3.55	0.49	0.47	5.94	8.11	0.09	0.74	2.15	4.84	0.93	5.14	30.23	12.10	2.08	0.40	0.00	0.00	2.61	5.93
Percent of Cluster- Emissions	13.22	6.73	5.64	27.82	22.49	10.86	2.67	1.48	24.25	22.57	0.17	1.30	8.29	16.16	2.42	13.21	51.45	44.15	11.59	0.80	0.00	0.00	10.94	16.33
Percent of Cluster- Spending	3.62	1.46	2.05	9.08	7.14	4.54	0.75	0.33	8.15	6.16	0.06	0.33	1.73	3.58	0.74	4.17	14.27	14.51	1.82	0.55	0.00	0.00	2.37	4.56
	Cluster 1-	Cluster 2-	Cluster 3-	Cluster 4-	Cluster 5-	Cluster 6-	Cluster 7-	Cluster 8-	Cluster 9-	Cluster 10-	Cluster 11-	Cluster 12-	Cluster 13-	Cluster 14-	Cluster 15-	Cluster 16-	Cluster 17	Cluster 18-	Cluster 19-	Cluster 20-	Cluster 21-	Cluster 22-	Cluster 23-	Cluster 24

## **SBM Modifications**

- using COICOP categories instead of MCCs
- introducing number of transactions in a customer-MCC connection as an edge weight
- finding relative customer spending per category and introducing these values as an edge weight.

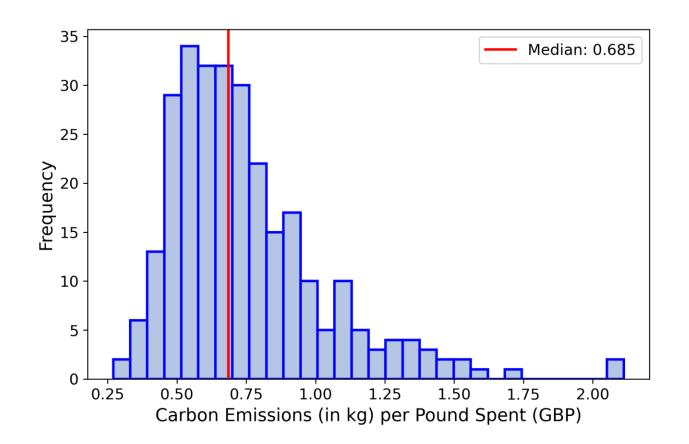


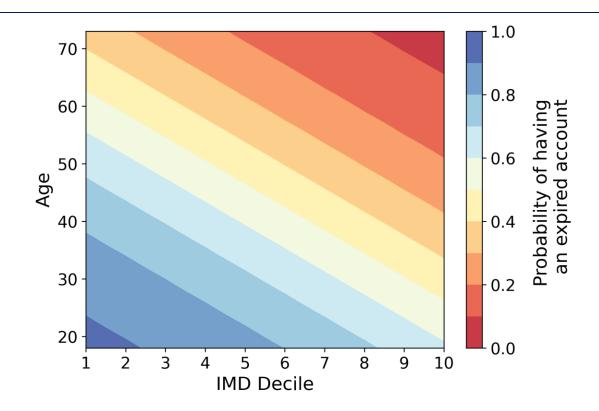


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Grocery Stores and Supermarkets	18.49%	19.63%	18.89%	18.57%	9.28%
Eating Places and Restaurants	17.59%	14.84%	16.63%	12.34%	6.85%
Quick Payment Service-Fast Food - Restaurants Drinking Places (Alcoholic	4.88%	6.22%	5.35%	5.25%	2.79%
Beverages) - Bars, Taverns, Nightclubs, - Cocktail Lounges, and Discotheques	4.64%	5.86%	5.07%	4.73%	3.45%
Service Stations (with or without Ancillary - Services)	3.40%	5.50%	4.13%	4.45%	3.81%
Taxicabs and Limousines -	2.78%	6.03%	3.91%	4.29%	3.53%
Miscellaneous Food Stores-Convenience Stores and Specialty Markets	3.32%	3.63%	3.42%	2.39%	1.93%
Miscellaneous & _ Specialty Retail Stores _	2.48%	4.49%	3.18%	1.92%	1.55%
Men's and Women's _ Clothing Stores _	2.34%	1.90%	2.19%	1.85%	1.33%
 Department Stores -	1.58%	2.38%	1.86%	1.75%	1.51%
	Cluster 1	Cluster 2 Total	Percent of Population Spen	nding Median	MAD

- 0.175 - 0.150 - 0.125 - 0.100 - 0.075 - 0.050 - 0.025 583





## Limitations?

- Data hard to access, NDAs
- Sample size
- Uneven distribution of customers across study area (UK)
- Incomplete spending profiles (for customers with multiple cards or cash users)
- Calculation of emissions per purchase
  - \* MCCs can be imprecise, e.g. grocery stores MCC
  - \*different prices across the UK (Edinburgh vs London)
- Limited policy applications (data hard to access)

### **Alternative Data Source**

Identify spending/emissions patterns from micro-level data (transactions)

- interventions on individual level
- changes within companies

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Observe how these patterns connect to macro-level data (LCFS, regions, LSOA)

- interventions on wider policy level
- changes within industries/regions

#### **Living Cost and Food Survey**

The LCFS is a continuous, nationally representative expenditure survey conducted by the Office for National Statistics

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#### **Conclusions:**

- Expenditure data rocks!
  - \* hundreds of expenditure categories
  - \* thousands (millions) of consumers
  - \* hundreds of socio-economic classifications for consumers (including temporal and spatial aspects)
  - \* connects directly to human behaviour!
- Network science is a great tool for extracting information from these large transaction datasets
- Quantifying emissions from consumer spending is not as easy on small scales
- Understanding spending behaviour can help target consumers effectively

## Questions? (about this research or PhD life in general)